



Waterford Estate Export Agent List (April 2016)

AUSTRIA - Wein & Co

Autoallee 7 Top 25 2334 Voesendorf Sued, Austrai

Owner: Mr Kammerer

Contact: Victoria Altenburger

Victoria.altenburger@weinco.at

Buyer: Hans-Martin

Hans-martin.gesellmann@weinco.at

PR: Manuela Bogendorfer

Manuela.bogendorfer@weinco.at

Marketing: Elise-Marie Hütterer

Elise-Marie.Huetterer@weinco.at

Tel: + 43 50706 2407

Fax: + 43 50706 92400

Website: www.weinco.at/

Wines:

- Waterford Estate Cabernet Sauvignon
- Kevin Arnold Shiraz
- Waterford Pinot Noir
- Waterford Estate Rose-Mary

BELGIUM - Kaapse Wijnen Korova

Ardooisesteeweg 355, Roeselare, 8800

Owner: Koen/Lore Roose

PR / Marketing and Buyer: Michel Tossins

info@kaapsewijnen.com

Tel: +32 (0)51 254 555

Mobile: +32 (0) 471 02 29 02

Website: www.kaapsewijnen.com

Wines:

- Waterford Estate Cabernet Sauvignon (750ml and 375ml)
- Waterford Estate Chardonnay (750ml and 375ml)
- Waterford Estate The Jem
- Kevin Arnold Shiraz
- Library Collection MB
- Waterford Pinot Noir
- Library Collection Riesling
- Pecan Stream Chenin Blanc
- Pecan Stream Pebble Hill
- Pecan Stream Sauvignon Blanc
- Waterford Reserve Sauvignon Blanc

BOTSWANA – Lengau

Plot 10221 Mporoporo Road,
Broadhurst Industrial Gaborone.
Postal address P O Box AD872
Postnet Kgaleview, Gaborone
Buyer: Samantha Dyer logistics@vbn.co.bw
Accounts Manager: Lengau@vbn.co.bw
Tel: + 267 395 2639
Fax: + 267 395 2332
Cell: 7615 2412

Wines:

- Waterford Estate Cabernet Sauvignon
- Waterford Estate Chardonnay
- Kevin Arnold Shiraz
- Pecan Stream Chenin Blanc
- Pecan Stream Pebble Hill
- Pecan Stream Sauvignon Blanc
- Waterford Elgin Sauvignon Blanc

CANADA Manitoba – MLCC**(Robinson & Sinclair)**

Suite 32, Longkloof Studios, Kloof Street, Gardens, Cape Town, 8000
Tel. +27 21 462 6385
Fax +27 (0)21 413 1140
Enquiries: Jeane Maritz
jeane@robinson-sinclair.co.za
Website: www.robinson-sinclair.co.za

Wines:

- Waterford Estate Cabernet Sauvignon
- Waterford Estate The Jem

CANADA Ontario – LCBO (VonTerra Enterprises)

178 St. George St
Toronto, Ontario
M5R 2M7
Canada
Owner / Enquiries: Andrew von Teichman
andrew@vonterra.com
PR / Marketing: Steve Faseruk
steve@vonterra.com
Tel. 416 968 7070 ext 234
Fax 416 968 1876
Website: www.vonterra.com

Wines:

- Pecan Stream Chenin Blanc

DENMARK – Vintage Vinimport (via Robin & Sinclair)

Egevej 6, DK-3660 Stenlose, Denmark

Owners: Finn Olesen and Stine Tørnsø

vinrestsalg@gmail.com

Tel. +45 4093 4950

Fax +45 2962 1354

Website: <http://www.vintage-vinimport.dk/shop/frontpage.html>

Wines:

- Waterford Estate Cabernet Sauvignon
- Waterford Estate Chardonnay
- Waterford Estate The Jem
- Kevin Arnold Shiraz
- Waterford Pinot Noir
- Pecan Stream Chenin Blanc
- Pecan Stream Pebble Hill
- Waterford Estate Rose-Mary
- Waterford Family Reserve Heatherleigh

DUBAI – Dubai Duty Free

(MBM Resource Trading)

MBM Resource Trading International Ltd

57 High Street, Wicken, Cambridgeshire, CB7 5XR

Contact: Angela Watson

ang@mbmresourcetrading.com

Chairman and Director: Patrick Maley

patrick.maley@mbmresourcetrading.com

Tel. + 44 1353 721 909

Fax: + 44 1353 722 207

Wines:

- Waterford Estate Chardonnay
- Kevin Arnold Shiraz

FINLAND – Nordalco Inc

Henry Fordin Katu 6B, 00150 Helsinki Finland

Owner: Paavo Korpikuusi paavo.korpikuusi@nordalco.fi

info@nordalco.fi

Tel: + 358 400 565 656

Website: www.nordalco.fi

Wines:

- Kevin Arnold Shiraz
- Library Collection MB
- Pecan Stream Sauvignon Blanc

FINLAND – Alko Inc

Salmisaarenaukio 1, 00180 Helsinki Finland

Owner: Heini Salonen

heini.salonen@alko.fi

Tel: + 358 20 711 5811

Website: www.alko.fi

Wines:

- Kevin Arnold Shiraz
- Library Collection MB
- Pecan Stream Sauvignon Blanc

FRANCE – Planete Vins International

Avenue Descartes
Parc Descartes, Bâtiment H4
33 370 Artgues Pres Bordeaux
France

Contact : Helene Bonnemaïson

helene@Planetevins.com

info@Planetvins.com

Tel: + 33 (0) 5 56 86 23 60

Wines:

Have not ordered from us since 2012

GERMANY – Eggers & Franke Holding

Konsul-Smidt-Str.8J, D-28217, Bremen

Buyer: Carina Philipps

c.philipps@egfra.de

Tel: + 49 (0) 421 30 53 0

Fax: + 49 (0) 421 30 53 110

Email: info@egfra.de

Website: www.ef-gruppe.com/

Wines:

- Waterford Estate Cabernet Sauvignon

GERMANY - Kloos & Kloos

Burgstrase 10, 55276 Oppenheim, Germany

Owner: Gerhard Kloos

info@afrika-wein.de

CEO / Orders, Sales and Imports: Stephanie Kloos

info@afrika-wein.de

Mobile: +49 177 5555 039

Tel: + 49 (0)6133 50 99 200

Fax: + 49 (0)6133 50 99 080

Website: www.afrika-wein.de

Wines:

- Waterford Estate Cabernet Sauvignon
- Waterford Estate The Jem
- Kevin Arnold Shiraz

GERMANY - Vinexus Deutschland GmbH (Winelogistix)

Vinexus Deutschland GmbH, Perchstetten5, 35428 Langgöns, Germany

Manager: Dieter Stoll

dieter.stoll@vinexus.eu

Logistics: Klaus Stoll

klaus.stoll@vinexus.eu

Tel. +49 180 5707 008160

Fax. +49 6403/96810 440

Email: info@vinexus.eu

Website: www.vinexus.de

Wines:

- Waterford Estate Cabernet Sauvignon
- Waterford Estate Chardonnay
- Waterford Estate The Jem
- Kevin Arnold Shiraz (750ml and 1.5L)
- Pecan Stream Chenin Blanc
- Pecan Stream Pebble Hill
- Pecan Stream Sauvignon Blanc
- Waterford Estate Rose-Mary
- Waterford Elgin Sauvignon Blanc

GERMANY – CAPREO

RHIEM Distribution Systems GmbH
VAT-ID: DE815142788
CAPREO, Gildeweg 10, 46562 Voerde, Germany
Contact: peter.geven@rhiem.com
TEL: +49 2855 9700 895
Fax: +49 (0) 2855 – 97 00 21
Website: <https://capreo.com>
service@capreo.com
info@rhiem.com
Owner: Stephan Nühlen
Stephan.nuehlen@rhiem.com
PR: Britta Rohkämper
Britta.rohkaemper@rhiem.com
Buyer: Peter Geven
Peter.geven@rhiem.com

Wines:

- Waterford Estate Cabernet Sauvignon (750ml and 1.5L)
- Waterford Estate Chardonnay
- Waterford Estate The Jem (750ml and 1.5L)
- Kevin Arnold Shiraz (750ml and 1.5L)
- Waterford Pinot Noir
- Waterford Sauvignon Blanc
- Waterford Family Reserve Heatherleigh

IRELAND - Cassidy Wines Ltd

Magna Drive, Citywest Business Campus, Dublin 24
Owner: Neil Cassidy
ncassidy@cassidywines.com
PR / Marketing: Amanda Cardiff
Amanda.Cardiff@cassidywines.com
Tel: + 353 1 466 8900
Website: www.cassidywines.com/

Wines:

- Waterford Estate Cabernet Sauvignon (750ml and 1.5L)
- Waterford Estate Chardonnay
- Kevin Arnold Shiraz
- Pecan Stream Chenin Blanc
- Pecan Stream Pebble Hill
- Pecan Stream Sauvignon Blanc
- Waterford Reserve Sauvignon Blanc

JAPAN – Masuda

4 – 82 Nishiki-machi,
Kita-ku
Osaka 530-0034
Japan
Contact: Tsukasa Miyake
miyake@masuda-jp.com
PR / Marketing: Tsukasa Miyake
miyake@masuda-jp.com
Buyer: Tsukasa Miyake
miyake@masuda-jp.com
Tel: + 81664911280
Website: www.robinson-sinclair.co.za/

Wines:

- Waterford Estate Cabernet Sauvignon
- Waterford Estate Chardonnay
- Waterford Estate The Jem
- Kevin Arnold Shiraz
- Library Collection MB
- Waterford Elgin Pinot Noir
- Waterford Reserve Sauvignon Blanc

KENYA – Wines of the World (Afrique Interlink)

Contact: Clive Bradford

cbradford@afrique-interlink.com

Logistics and Operations:

logistics@afrique-interlink.com

info@afrique-interlink.com

Tel: +27 21 685 0815

Fax: +27 21 685 0815

Website: www.afrique-interlink.com

Wines:

- Waterford Estate Cabernet (750ml and 375ml)
- Waterford Estate Chardonnay
- Waterford Estate The Jem
- Kevin Arnold Shiraz (750ml and 1.5L)
- Pecan Stream Pebble Hill
- Pecan Stream Sauvignon Blanc
- Waterford Rose-Mary
- Waterford Elgin Sauvignon Blanc (500ml)
- Waterford Reserve Sauvignon Blanc
- Waterford Family Reserve Heatherleigh

MALDIVES/SEYCHELLES/MADAGASCAR -Indian Oceans Export Company

197 Smiso Nkwanyana Road, Morningside, Durban

Orders and Logistics: Mandy Knowles

mandyK@ioec.co.za

Tel: + 27 31 3126262

Fax: + 27 31 312 2529

Website: www.ioec.co.za

PR / Marketing: Shaun Nel

ShaunN@ioec.co.za

Buyers: Various depending on country. Send all correspondence to Shaun or Mandy

Wines:

- Waterford Estate Cabernet (750ml and 375ml)
- Waterford Estate Chardonnay (750ml and 375ml)
- Waterford Estate The Jem
- Kevin Arnold Shiraz
- Pecan Stream Pebble Hill
- Waterford Elgin Sauvignon Blanc (750ml)

Mauritius - Eastern Trading

Vivea Business Park, Moka

PO Box 81403, Mauritius

Director: Mr Stephane Lenoir

Email: stephane@eastertrading.mu

Logistic: Ingrid None

Email: eastern.trading@intnet.mu

Tel: + 230 433 10 50

Fax: + 230 433 39 32

Website: www.eastertrading.mu

Wines:

- Waterford Estate Cabernet Sauvignon (750ml and 375ml)
- Waterford Estate Chardonnay
- Kevin Arnold Shiraz
- Pecan Stream Chenin Blanc
- Waterford Estate Rose-Mary
- Waterford Elgin Sauvignon Blanc (750ml and 500ml)

NAMIBIA – African Marketing

No 5 Von Braun Street, Southern Industrial, Windhoek, Namibia

Logistics: Cazcilia van Wyk

cazciliavw@african-marketing.com

Tel: + 264 (61) 38 38 00

Website: www.african-marketing.net/

Wines:

- Waterford Estate Cabernet Sauvignon (750ml and 375ml)
- Waterford Estate Chardonnay
- Waterford Estate The Jem
- Kevin Arnold Shiraz
- Pecan Stream Chenin Blanc
- Pecan Stream Pebble Hill
- Pecan Stream Sauvignon Blanc
- Waterford Estate Rose-Mary
- Waterford Elgin Sauvignon Blanc (750ml and 500ml)
- Waterford Family Reserve Heatherleigh

NETHERLAND – Unique Holland/ Henri Bloem's Wijnkoperijen

Hart's Wijnhandel Ten Hagestraat 4, 5611 EG Eindhoven, Holland

Rard Bongers

rard@henriabloem.nl

Buyer: Anton Bongers

vino@henriabloem.nl

Logistics: Steven Duintjer

vinogroep@henriabloem.nl

Tel.: + 31 40 2441693

Fax: + 31 40 2462134

Website: www.henriabloem.nl

Wines:

- Waterford Estate Cabernet Sauvignon (750ml and 1.5L)
- Waterford Estate Chardonnay
- Waterford Estate The Jem (1.5L)
- Kevin Arnold Shiraz (750ml and 1.5L)
- Pecan Stream Pebble Hill
- Pecan Stream Chenin Blanc
- Pecan Stream Sauvignon Blanc
- Waterford Estate Rose-Mary
- Waterford Family Reserve Heatherleigh

RUSSIA – Marine Express

Bol. Podyacheskaya Str, 25

Lit. A, 7-N, St Petersburg, 190068, Russia

Owner : Andrey Kuzmin

kuzmin@marex.spb.ru

Commercial Director : Dimitry Terentyev

Terentyev@marex.spb.ru

Buyer : Yury Kuznecov

kuznecov@marex.spb.ru

Tel: +7951 662 06 84

Website: www.marexwine.ru and www.vinissino.biz

Wines:

- Waterford Estate Cabernet Sauvignon (750ml and 1.5)
- Waterford Estate Chardonnay
- Waterford Estate The Jem
- Kevin Arnold Shiraz (750ml and 1.5)
- Library Collection BB

SPAIN – GRUPO MEDDIS

C/ Guadarrama Nave 26 Poligono La Encinilla
28411 Moralarzal - Madrid - Spain
Buyer: Jose Blas Madero Gaviria
joseblas@meddissl.com
Logistics: Carlos Gonzalez Rubio
info@grupomeddis.com
Tel/Fax: +34 918 427 013
Website: www.grupomeddis.com

Wines:

- Waterford Estate The Jem

SWITZERLAND – KapWeine

KapWeine
Cape Wine Selection SA
Rutibuelstr. 17
8820 Wadenswil
Switzerland
Owner: Andy Zimmerman
info@kapweine.ch
Tel: +41 043 888 21 21
Fax: +41 043 888 21 22
Website / Online Shop: www.kapweine.ch/

Wines:

- Waterford Estate Chardonnay
- Kevin Arnold Shiraz
- Waterford Estate Cabernet Sauvignon
- Waterford Estate The Jem
- Waterford Family Reserve Heatherleigh

SEYCHELLES - Veritas Exports

Veritas House, 3 Caefron Avenue, Westville, 3629, Kwazulu Natal, SA
Owner: Colin Whiting
Colin@veritasexports.co.za
Tel: +27 031 267 0081
Fax: + 27 031 267 0070
Logistics: Candice Boehouwer
Candice@veritasexports.co.za
admin@veritasexports.co.za
Website: www.veritasexports.com

Wines:

- Waterford Estate Chardonnay (750ml and 375ml)

SWEDEN - WineWorld AB

Regeringsgatan 109, Stockholm SE-111 39
Buyer: Anna-Karin
anna-karin.ene@wineworld.se
Logistics: Åsa Lindahl
logistics@wineworld.se
PR: Catharina Forsell
catharina.forsell@wineworld.se
Tel: +46 8 662 1800
Fax: +46 8 660 8453
(Owner) Partner: Johan Bostrom
johan@wineworld.se
Tel: +46 8 662 1800
Fax: +46 8 660 8453

Wines:

- Waterford Estate Cabernet Sauvignon
- Waterford Estate Chardonnay
- Kevin Arnold Shiraz (750ml and 1.5L)

UAE – Spinney’s Abu Dhabi LLC

Centro Capital Centre, 3rd Floor, Al Khaleej Al Arabi Street, Abu Dhabi

Tel: +97 02 6172600

Buyer: Mike Bailey

Mobile: 00971506624151

mikebailey@spinneysauh.com

General Manager: Paul Failoni

PR / Marketing Anastasia Krylova

anastasia@spinneysauh.com

Website: www.spinneysauh.com

Wines:

- Waterford Estate Cabernet Sauvignon
- Pecan Stream Chenin Blanc
- Pecan Stream Pebble Hill
- Pecan Stream Sauvignon Blanc
- Waterford Elgin Sauvignon Blanc

UNITED KINGDOM -Fields Morris & Verdin

24-34 Ingate Place, Battersea, London, SW8 3NS

Manager: Damian Carrington

Damian.carrington@fmvwines.com

Buying / Logistics: Katherine Dart MW

Katherine.dart@fmvwines.com

Buying / Logistics: Fiona Hayes

Fiona.hayes@fmvwines.com

PR: Karen Jenkins

Karen.jenkins@fmvwines.com

Fax: +44 (0)20 7819 0369

Tel: +44 (0)20 7819 0360

E-mail: orders@fmvwines.com

E-mail : excellars@fmvwines.com

Website: www.fmvwines.com

Wines:

- Waterford Estate Cabernet Sauvignon (750ml and 1.5L)
- Waterford Estate Chardonnay
- Waterford Estate The Jem
- Kevin Arnold Shiraz (750ml and 1.5L)
- Library Collection 3BB
- Pecan Stream Chenin Blanc
- Pecan Stream Sauvignon Blanc
- Waterford Elgin Sauvignon Blanc
- Waterford Family Reserve Heatherleigh

USA - Spec's Wine Spirits and Finer Foods - Retail Outlet

2410 Smith Street, Houston, Texas 77006

Wine Consultant: Bill Coates

bill.coates@sbcglobal.net

Tel: +1-713-526-8787 ext 1103

Tel: +1-888-526-8787 ext 1103

Fax: + 1-713 5266129

Website: www.specsonline.com

Wines:

- Waterford Estate Cabernet Sauvignon
- Waterford Estate Chardonnay
- Waterford Estate The Jem
- Kevin Arnold Shiraz
- Pecan Stream Chenin Blanc
- Pecan Stream Pebble Hill
- Waterford Elgin Sauvignon Blanc

ZIMBABWE – Big 5 Wines

352 Glen Road,

Glen Lorne,

Harare Zimbabwe

Malcolm Birch

Tel: +263-772-354488

Fax: +263-772-35447

malcolm@primenutritionafrica.com

sales@big5wines.co.zw

Owners: Malcolm Birch and Greg McDonald

PR / Marketing: Malcolm Birch

Buyer: Malcolm Birch

Website: <http://www.big5wines.com/>

Wines:

- Pecan Stream Chenin Blanc
- Pecan Stream Sauvignon Blanc
- Pecan Stream Pebble Hill
- Waterford Estate Rose-Mary
- Waterford Elgin Sauvignon Blanc
- Kevin Arnold Shiraz