



## **Waterford Estate Export Agent List (2018)**

### **Abu Dhabi – Spinney’s LLC**

Centro Capital Centre, 3<sup>rd</sup> Floor, Al Khaleej Al Arabi Street, Abu Dhabi  
Tel: +97 02 6172600  
Buyer: Mike Bailey  
Email [mikebailey@spinneysauh.com](mailto:mikebailey@spinneysauh.com)  
[www.spinneysauh.com](http://www.spinneysauh.com)

### **AUSTRIA - Wein & Co**

Autoallee 7 Top 25 2334 Voessendorf Sued, Austria  
Owner: Mr Heinz Kammerer  
Contact: Victoria Altenburger  
[Victoria.altenburger@weinco.at](mailto:Victoria.altenburger@weinco.at)  
Buyer: Bernhard Hlavicka  
[Bernhard.Hlavicka@weinco.at](mailto:Bernhard.Hlavicka@weinco.at)  
Tel: + 43 50706 2407  
[www.weinco.at/](http://www.weinco.at/)

### **BELGIUM - Kaapse Wijnen Korova**

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PR / Marketing and Buyer: Michel Tossins  
[info@kaapsewijnen.com](mailto:info@kaapsewijnen.com)  
Tel: +32 (0)51 254 555  
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### **BERMUDA- Pitt Co**

9 Happy Valley Road, Pembroke, Bermuda, HM 19  
Buyer: Thomas Loving  
Tel: 441 279 5566  
Email: [tloving@bga.com](mailto:tloving@bga.com)  
[www.pittco.bm](http://www.pittco.bm)

### **BOTSWANA – Lengau**

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Broadhurst Industrial Gaborone.  
Postal address P O Box AD872  
Postnet Kgaleview, Gaborone  
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**CANADA Manitoba – MLCC  
(Robinson & Sinclair)**

Suite 32, Longloof Studios, Kloof Street, Gardens, Cape Town, 8000  
Tel. +27 21 462 6385  
Enquiries: Jeane Maritz  
[jeane@robinson-sinclair.co.za](mailto:jeane@robinson-sinclair.co.za)  
[www.robinson-sinclair.co.za](http://www.robinson-sinclair.co.za)

**CANADA Ontario – LCBO (VonTerra Enterprises)**

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Owner / Enquiries: Andrew von Teichman  
[andrew@vonterra.com](mailto:andrew@vonterra.com)  
Tel. 416 968 7070  
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**DENMARK – Vinkunsten**

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Owner: Thomas Winther  
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<http://vinkunsten.dk>

**DUBAI AIRPORT– Dubai Duty Free  
(MBM Resource Trading)**

MBM Resource Trading International Ltd  
57 High Street, Wicken, Cambridgeshire, CB7 5XR  
Contact: Angela Watson  
[ang@mbmresourcetrading.com](mailto:ang@mbmresourcetrading.com)  
Chairman and Director: Patrick Maley  
[patrick.maley@mbmresourcetrading.com](mailto:patrick.maley@mbmresourcetrading.com)  
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**FINLAND – Nordalco Inc**

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[info@nordalco.fi](mailto:info@nordalco.fi)  
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[www.nordalco.fi](http://www.nordalco.fi)

**FINLAND – Alko Inc**

Salmisaarenaukio 1, 00180 Helsinki Finland  
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Tel: + 358 20 711 5811  
[www.alko.fi](http://www.alko.fi)

**GERMANY – Eggers & Franke Holding**

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Tel: + 49 (0) 421 30 53 0  
Email: [info@egfra.de](mailto:info@egfra.de)  
[www.ef-gruppe.com/](http://www.ef-gruppe.com/)

### **GERMANY - Kloos & Kloos**

Burgstrase 10, 55276 Oppenheim, Germany  
Owner: Gerhard Kloos  
[info@afrika-wein.de](mailto:info@afrika-wein.de)  
CEO / Orders, Sales and Imports: Stephanie Kloos  
[info@afrika-wein.de](mailto:info@afrika-wein.de)  
Mobile: +49 177 5555 039  
Tel: + 49 (0)6133 50 99 200  
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### **GERMANY - Vinexus Deutschland GmbH (Winelogistix)**

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Tel. +49 180 5707 008160  
Email: [info@vinexus.eu](mailto:info@vinexus.eu)  
[www.vinexus.de](http://www.vinexus.de)

### **GERMANY – CAPREO**

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CAPREO, Gildeweg 10, 46562 Voerde, Germany  
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Owner: Stephan Nühlen  
[Stephan.nuehlen@rhiem.com](mailto:Stephan.nuehlen@rhiem.com)  
Buyer: Peter Geven  
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<https://capreo.com>

### **HONG KONG– Tigers E-shop**

4B Kenning Industrial Building, 19 Wang Hoi Road, Kowloon Bay, Hong Kong, China  
Phone +852 2215 5504  
Email: [eshop@go2tigers.com](mailto:eshop@go2tigers.com)  
<https://go2tigerseshop.com/hk/waterford-estate>

### **IRELAND - Cassidy Wines Ltd**

Magna Drive, Citywest Business Campus, Dublin 24  
Owner: Neil Cassidy  
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PR / Marketing: Amanda Cardiff  
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[www.cassidywines.com/](http://www.cassidywines.com/)

### **JAPAN – Masuda**

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Kita-ku  
Osaka 530-0034  
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Contact: Tsukasa Miyake  
[miyake@masuda-jp.com](mailto:miyake@masuda-jp.com)  
PR / Marketing: Tsukasa Miyake  
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Buyer: Tsukasa Miyake  
[miyake@masuda-jp.com](mailto:miyake@masuda-jp.com)  
Tel: + 81664911280  
[www.robinson-sinclair.co.za/](http://www.robinson-sinclair.co.za/)

### **KENYA – Wines of the World (Afrique Interlink)**

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Logistics and Operations:  
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[info@afrique-interlink.com](mailto:info@afrique-interlink.com)  
Tel: +27 21 685 0815  
[www.afrique-interlink.com](http://www.afrique-interlink.com)

### **MALAYSIA – Tigers E-shop**

No 60-1, Jalan Ramin 2, Gateways Business Gateways, 41200 Bandar Botanic, Klang Selangor  
Phone +603 3319 2636  
Email: [eShop.MY@Go2Tigers.com](mailto:eShop.MY@Go2Tigers.com)  
<https://my.go2tigerseshop.com/en/waterford-estate>

### **MALDIVES/ SEYCHELLES/ MADAGASCAR - Indian Oceans Export Company**

197 Smiso Nkwanyana Road, Morningside, Durban  
Orders and Logistics: Mandy Knowles  
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Tel: + 27 31 3126262  
PR / Marketing: Shaun Nel  
[ShaunN@ioec.co.za](mailto:ShaunN@ioec.co.za)  
Buyers: Various depending on country. Send all correspondence to Shaun or Mandy  
[www.ioec.co.za](http://www.ioec.co.za)

### **Mauritius - Eastern Trading**

Vivea Business Park, Moka  
PO Box 81403, Mauritius  
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Logistic: Ingrid None  
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Tel: + 230 433 10 50  
[www.easterntrading.mu](http://www.easterntrading.mu)

## **NAMIBIA – African Marketing**

No 5 Von Braun Street, Southern Industrial, Windhoek, Namibia  
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[cazciliavw@african-marketing.com](mailto:cazciliavw@african-marketing.com)  
Tel: + 264 (61) 38 38 00  
[www.african-marketing.net/](http://www.african-marketing.net/)

## **NETHERLAND – Unique Holland/ Henri Bloem's Wijnkoperijen**

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Tel.: + 31 40 2441693  
[www.henriabloem.nl](http://www.henriabloem.nl)

## **NIGERIA - Spronks**

Spronks Creations Ltd & Spronks Boisson Palais  
21, Ajanku Street, Off Salvation road, Opebi, Nigeria  
Managing Director: Aderonke .O. Sobodu  
Tel: 234- 8055185518  
[www.spronks.com](http://www.spronks.com)

## **SPAIN – GRUPO MEDDIS**

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Tel/Fax: +34 918 427 013  
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## **SWITZERLAND – KapWeine**

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Cape Wine Selection SA  
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[www.kapweine.ch/](http://www.kapweine.ch/)

### **SEYCHELLES - Veritas Exports**

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### **SWEDEN - WineWorld AB**

Regeringsgatan 109, Stockholm SE-111 39

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### **TANZANIA - MMI**

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### **UAE – MMI**

MMI Dubai PO BOX 70, Dubai UAE

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### **UNITED KINGDOM – Berry Brothers & Rudd / Fields Morris & Verdin**

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Managing Director: Matt Davies

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Buyer: Katherine Dart MW

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[www.fmwines.com](http://www.fmwines.com)

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**USA - Spec's Wine Spirits and Finer Foods - Retail Outlet**

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Tel: +1-888-526-8787 ext 1103

[www.specsonline.com](http://www.specsonline.com)

**USA – Cape Ardour**

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**ZIMBABWE – Big 5 Wines**

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Malcolm Birch

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Owners: Malcolm Birch and Greg McDonald

PR / Marketing: Malcolm Birch

Buyer: Malcolm Birch

<http://www.big5wines.com/>